Sumeet Rohatgi

DIRECTOR, SOFTWARE ENGINEERING

LIVERMORE, CA

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SUMMARY

A highly **technical and experienced** Director of Software Engineering with over 20 years of professional experience.

Proven track record of developing, deploying, and maintaining **large scale web applications and cloud services** while leading cross functional engineering teams.

Ability to create innovative solutions to complex software problems resulting in **reduced costs, accelerated feature delivery timelines, improved team efficiencies, and customer satisfaction initiatives**.

Experienced in managing **distributed teams globally** while staying cognizant of cultural nuances necessary for successful outcomes.

Committed to **continuously learning latest technology trends** within the industry to remain current on best practices as well as bring more value add into projects undertaken.

Splunk / Director, Software Engineering
JUL 2015 - JAN 2024, SAN JOSE CA

- **Leadership & Team Building:** Oversaw and scaled **Application Management** and Cloud Sales Automation organization consisting of 6 development teams, with 50+ software engineers, architects and engineering managers to build and operate cloud services for ~13,000 enterprise Splunk customers.
- **Developed a sophisticated big data technology framework** incorporating multi-region Kubernetes clusters, Docker, Istio, and databases like Postgres and MongoDB, along with AWS services and programming languages including Python, Java, Golang, and C++. This framework represents my comprehensive approach to building robust, scalable systems.
- **Achieved a 50% automation rate in Splunk cloud order provisioning processes**, driving substantial business efficiencies and reducing time-to-service for cloud solutions. This initiative directly bolstered customer value and operational scalability, reflecting my strategic focus on automation and process optimization.
- **Innovated and delivered the GlassTables web analytics diagramming tool set**, revolutionizing data visualization and analytical capabilities. This development demonstrates my ability to lead product innovation that enhances user engagement and data interpretation
- **Directed the simplification of Splunk cloud configurations** through the Administration Configuration Service (ACS), markedly improving the user experience. My leadership in this project made cloud services more intuitive and easier to manage, significantly enhancing customer satisfaction.
- **Led the technical compliance strategy for all multi-tenant Splunk cloud services,** securing certifications in PCI, HIPAA, ISO 27001, and SOC2. This role underscored a commitment to best-in-class security and compliance standards, ensuring trust and reliability for enterprise customers.
- **Responsibilities extended** to hiring, performance management, and setting OKRs, establishing a culture of excellence and accountability within the team. I also defined product roadmaps and implemented agile engineering practices to enhance project delivery and team responsiveness. Managed a 24x7 on-call rotation, ensuring continuous service reliability and availability.

UL / Head, Platform Engineering
DEC 2013 - JUN 2015, CUPERTINO CA

- **Cross-functional Collaboration:** successfully delivered the Supply Chain Integration Cloud corporate initiative in collaboration with C-suite executives and senior engineering and IT leaders, ensuring a

customer-first approach. Seamlessly integrated four distinct technology acquisition products into the developed supply chain cloud platform, enhancing overall efficiency and functionality.

- **Established platform engineering teams from the ground up** to architect a cutting-edge cloud solution using modern technologies, including AWS, Chef, Elastic Search, Cassandra, Java microservices, and ReactJS. Achieved the rapid launch of an online marketplace featuring real-time status updates for UL certified products.

YouSendIt / Sr. Director, Software Engineering
DEC 2007 - JUL 2013, CAMPBELL CA

- **Platform Innovation & Scaling:** Managed the scale of YouSendIt's file sharing platform to support over **six** million users, including half a million paying customers with multi-petabyte storage
- **Established and managed multiple platform teams** with a tech stack of Java, PHP, C, MySQL, and IBM MQ
- **Innovated on a reliable sync-async communication paradigm**, specially engineered for sustaining 200-300% spiky load patterns.

Right90 / Director, Software Engineering
DEC 2005 - DEC 2007, FOSTER CITY CA

- **Product Innovation & Scaling:** Designed and delivered Right90's differential analytics platform. Scaled the solution to over **300** enterprise customers by innovating on demand zero touch provisioning for existing Salesforce leads, resulting in fully retiring professional service processes.
- **Established and managed multiple platform engineering teams** utilizing .NET technology stack: C#, SQL-Server, MDX

E*TRADE / Manager, Software Engineering
MAY 2000 - DEC 2005, MENLO PARK CA

- **CRM Implementation & Automation** implemented E*TRADE's first CRM platform, significantly boosting the productivity of **600+** service representatives by streamlining data retrieval from three backend systems
- **Implemented a fully automated promotion and order fulfillment system** across **20** external partners, serving over three million customers, and empowering marketing teams to manage promotions independently

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EDUCATION

BITS PILANI / BE (Hons) Computer Science
1991-1996, Raj. INDIA

BITS PILANI / MSc (Hons) Economics
1991-1996, Raj. INDIA

Avid traveler, reader, [blogger](), and technology enthusiast. Won many hackathons including Techcrunch.

SKILLS

Process Improvement   Critical Thinking   Project Management
Application Development   Software Architecture   Problem Solving
Collaboration   Leadership   Automation   Communication
AWS   Cloud   Java   Golang   Docker   Kubernetes   Postgres   .NET
LINUX   Compliance